

# Financial Statement

For the year ended March 31, 2020



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### Number of the Consolidated Subsidiaries and the Affiliates under the Application of the Equity Method

Subsidiaries and Affiliates	Mar.31, 2020			Mar.31, 2019		
	Number	Consolidation Criteria		Number	Consolidation Criteria	
		Consolidated	Equity Method		Consolidated	Equity Method
Subsidiaries	96	76	2	98	76	2
Affiliates	56	0	25	55	0	25
Total	152	76	27	153	76	27

### Business Classification of the Consolidated Companies

Business Unit	Mar.31, 2020
	number of companies
Fisheries & Aquaculture Unit	14
Marine Products Trading Unit	2
Marine Products Wholesaling Unit	15
Meat and Products Trading Unit	3
Oversea Bussiness Unit	12
North America Operations Unit	31
Consumer Frozen Foods Business Unit	2
Consumer Processed Foods Business Unit	2
Institutional Foods Business Unit	5
Foods & Fine Chemicals Unit	3
Logistics Unit	7
Others	7
Total	103

## Consolidated Outlook of Statements of Income

	Millions of yen		
	Mar-20 <small>(4/01/19 - 3/31/20)</small>	Mar-19 <small>(4/01/18 - 3/31/19)</small>	Mar-18 <small>(4/01/17 - 3/31/18)</small>
Net sales	¥905,204	¥922,468	¥918,820
Operating income	17,079	21,758	24,497
Ordinary income	19,901	25,233	27,917
Net income attributable to owners of parent	12,537	16,695	16,102
Net income per share (yen)	238.24	317.24	305.95
Total assets	528,063	520,318	516,607
Total shareholders' equity	158,978	150,379	140,049

## Consolidated Estimates for the Next Period

(April 1, 2020 - September 30, 2020)

	Millions of yen
<b>2nd Quarter (Consolidated):</b>	
Net sales	¥385,000
Operating income	5,500
Ordinary income	6,500
Net income attributable to owners of parent	3,000

The release of the forecast for the full year ending March, 31 2021 will be postponed until the impact of Coronavirus (COVID-19) is examined.

## Consolidated Statements of Retained Earnings

	Millions of yen		
	Mar-20 <small>(4/01/19 - 3/31/20)</small>	Mar-19 <small>(4/01/18 - 3/31/19)</small>	Mar-18 <small>(4/01/17 - 3/31/18)</small>
<b>Retained earnings at the beginning of the period</b>	¥62,113	¥47,523	¥33,789
<b>Increase of retained earnings</b>			
Change in number of consolidated subsidiaries	524		
<b>Decrease of retained earnings</b>			
Dividends	2,105	2,105	2,368
Directors bonus			
Change in number of consolidated subsidiaries			
Change of the accounting rule			
The transfer from a capital surplus			
<b>Net income for the period</b>	12,537	16,695	16,102
<b>Retained earnings at the end of the period</b>	73,069	62,113	47,523

## Consolidated Balance Sheets

March 31, 2020 ,2019 and 2018

	Millions of yen		
<b>Assets</b>	Mar-20	Mar-19	Mar-18
<b>Current assets:</b>			
Cash and deposit	¥21,782	¥12,132	¥16,475
Trade notes and accounts receivable	106,077	114,040	115,703
Marketable securities	-	-	9
Inventories	164,309	163,521	152,010
Short-term loans receivable	662	550	736
Other current assets	9,562	9,534	7,623
Allowance for doubtful receivables	(404)	(420)	(373)
<b>Total current assets</b>	<b>301,990</b>	<b>299,359</b>	<b>292,184</b>
<b>Fixed assets:</b>			
<i>Tangible fixed assets;</i>			
Buildings and structures	48,557	47,730	48,801
Machinery,equipment and delivery equipment	35,173	33,939	33,761
Land	46,533	47,723	48,430
Construction in progress	13,859	7,669	4,150
Other tangible fixed assets	4,082	3,287	3,300
<b>Total tangible fixed assets</b>	<b>148,206</b>	<b>140,351</b>	<b>138,444</b>
<i>Total intangible fixed assets</i>	<i>19,039</i>	<i>20,454</i>	<i>21,917</i>
<i>Investments and other fixed assets;</i>			
Investment securities	35,407	37,918	41,153
Long-term loans receivable	1,820	2,343	3,233
Net defined benefit asset	278	358	315
Deferred income tax assets	9,080	7,460	7,127
Other investments and fixed assets	15,684	15,584	16,708
Allowance for doubtful receivables	(3,443)	(3,512)	(4,477)
<b>Total investments and other fixed assets</b>	<b>58,827</b>	<b>60,152</b>	<b>64,061</b>
<b>Total fixed assets</b>	<b>226,073</b>	<b>220,958</b>	<b>224,423</b>
<b>Total deferred assets</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>528,063</b>	<b>520,318</b>	<b>516,607</b>

<b>Liabilities and Shareholder's Equity</b>	Mar-20	Mar-19	Mar-18
<b>Current liabilities:</b>			
Trade notes and accounts payable	¥32,797	¥33,512	¥36,758
Short-term loans payable	122,510	126,186	138,199
Income taxes payable	3,939	3,733	3,886
Reserve for bonuses	1,274	1,250	1,307
Deferred income tax liabilities	-	-	-
Reserve for losses on disaster	166	1,028	-
Other current liabilities	37,652	38,079	39,610
<b>Total current liabilities</b>	<b>199,528</b>	<b>203,792</b>	<b>219,762</b>
<b>Long-term liabilities:</b>			
Long-term loans payable	139,204	137,221	127,838
Deferred income tax liabilities	2,810	2,202	1,287
Reserve for retirement allowances	20,951	20,507	21,144
Reserve for special repairs on vessels	77	89	80
Reserve for environmental measures	13	13	13
Other fixed liabilities	6,500	6,111	6,431
<b>Total long-term liabilities</b>	<b>169,556</b>	<b>166,145</b>	<b>156,794</b>
<b>Total liabilities</b>	<b>369,085</b>	<b>369,938</b>	<b>376,557</b>
<b>Minority interests</b>	<b>26,350</b>	<b>25,025</b>	<b>24,589</b>
<b>Shareholders' equity:</b>			
Common stock	20,000	20,000	20,000
Capital surplus	39,756	39,697	39,703
Retained earnings	73,069	62,113	47,523
Net unrealized gains on investment securities	2,287	5,098	7,258
Deferred gains or losses on hedges	32	14	(25)
Adjustment account for foreign exchange	(1,549)	(1,455)	745
Treasury stock	(77)	(72)	(57)
Adjustment of net defined benefit	(890)	(42)	310
<b>Total shareholders' equity</b>	<b>158,978</b>	<b>150,379</b>	<b>140,049</b>
<b>TOTAL</b>	<b>528,063</b>	<b>520,318</b>	<b>516,607</b>

## Consolidated Statements of Income

Years ended March 31, 2020, 2019 and 2018

	Mar-20	Mar-19	Mar-18
<b>Net sales</b>	¥905,204	¥922,468	¥918,820
<b>Cost of sales</b>	787,135	798,618	793,705
<b>Gross profit on sales</b>	118,069	123,849	125,115
<b>Selling, general and administrative expenses</b>	100,989	102,091	100,617
<b>Operating income</b>	17,079	21,758	24,497
<b>Non-operating revenues:</b>			
Interest income	153	173	194
Deividends income	1,007	959	1,154
Reversal of allowance for doubtful accounts	48	51	37
Foreign exchange gain	828	875	813
Equity in gain of affiliates	775	1,243	1,352
Miscellaneous revenues	2,394	2,567	2,264
<b>Total non-operating revenues</b>	<b>5,207</b>	<b>5,871</b>	<b>5,816</b>
<b>Non-operating expenses:</b>			
Interest expenses	1,747	1,752	1,845
Foreign exchange loss	-	-	-
Miscellaneous expenses	638	643	550
<b>Total non-operating expenses</b>	<b>2,386</b>	<b>2,397</b>	<b>2,397</b>
<b>Ordinary income</b>	<b>19,901</b>	<b>25,233</b>	<b>27,917</b>
<b>Extraordinary income:</b>			
Gain on sale of property, plant and equipment	917	44	588
Gain on sale of securities	99	748	771
Gain on sales of shares of subsidiaries and associates	-	931	-
Insurance claims received	1,807	2,866	-
Gain on liquidation of subsidiaries and associates	-	-	15
Other special profits	2,090	113	8
<b>Total extraordinary income</b>	<b>4,915</b>	<b>4,704</b>	<b>1,384</b>
<b>Extraordinary loss:</b>			
Losses on disposal of property, plant and equipment	514	639	1,028
Losses on Impairment of Assets	689	673	1,455
Losses on sale of securities	0	1	14
Losses on write-down of securities	45	7	8
Losees on disaster	835	2,049	-
Losses on business liquidation	-	18	-
Provision for losses on business ilquidation	1186	-	72
Other special losses	478	1	12
<b>Total extraordinary loss</b>	<b>3,749</b>	<b>3,391</b>	<b>2,590</b>
<b>Income before taxes and adjustment</b>	<b>21,067</b>	<b>26,547</b>	<b>26,711</b>
<b>Income taxes :</b>			
Current	5,526	6,177	7,067
Deferred	770	1,447	234
<b>Minority interest income(loss) of consolidated subsidiaries</b>	<b>2,232</b>	<b>2,226</b>	<b>3,307</b>
<b>Net income for the period</b>	<b>12,537</b>	<b>16,695</b>	<b>16,102</b>

## Consolidated Statements of Cash Flows

Years ended March 31, 2020, 2019 and 2018

	Mar-20	Mar-19	Mar-18
<b>Cash flows from operating activities:</b>			
Net income before taxes and adjustments	¥21,067	¥26,547	¥26,711
Depreciation and amortization	15,190	14,930	14,686
Losses on Impairment of Assets	689	673	1,455
Losses on disposal of fixed assets	465	449	811
Amortization of Goodwill	1,449	1,006	1,184
Increase(Decrease) in allowance for doubtful accounts	(85)	(917)	(354)
Increase(Decrease) in reserve for retirement allowances	(791)	(1,174)	(326)
Increase(Decrease) in provision for losses on business liquidation	1,186	(72)	72
Increase(Decrease) in provision for losses on disaster	(861)	1,028	-
Interest and dividend received	(1,161)	(1,133)	(1,348)
Interest paid	1,747	1,752	1,845
Loss(Gain) on sale of tangible fixed assets	(868)	145	(372)
Loss(Gain) on sale of securities	-	(747)	(756)
Loss(Gain) on write-down of investment securities	45	7	8
Loss(Gain) on sale of shares of subsidiaries and associates	-	(931)	-
Loss(Gain) on liquidation of business	-	-	-
Insurance claims received	(1,807)	(2,866)	-
Compensation received	(2,026)	-	-
Decrease(Increase) in trade accounts receivable	8,145	1,041	(11,184)
Decrease(Increase) in inventories	1,459	(12,589)	(784)
Decrease(Increase) in other current assets	374	(380)	(319)
Increase(Decrease) in trade accounts payable	(1,275)	(2,876)	3,151
Increase(Decrease) in other current liabilities	(1,080)	(622)	3,777
Increase(Decrease) in consumption tax payable, etc	1,423	(1,817)	1,525
Other	(3,028)	(1,426)	(1,870)
<b>Total</b>	<b>40,254</b>	<b>20,027</b>	<b>37,779</b>
Corporate taxes paid	(6,375)	(6,197)	(8,042)
Insurance claims received	2,999	2,357	-
Compensation received	2,300	-	-
<b>Net cash provided from operating activities</b>	<b>39,178</b>	<b>16,187</b>	<b>29,737</b>
<b>Cash flows from investing activities:</b>			
Payments in time deposits	-	-	(817)
Proceeds from withdrawal of time deposits	532	619	10
Payments for purchases of tangible fixed assets	(24,132)	(17,425)	(19,864)
Proceeds from sales of tangible fixed assets	2,297	350	1,218
Payments for purchases of investment securities	(692)	(275)	(103)
Proceeds from sales of investment securities	157	1,088	1,431
Proceeds from sales of shares of subsidiaries and associate	-	-	8
Payments for purchases of shares of subsidiaries and assoc	(97)	(588)	(699)
Proceeds from sales of shares of subsidiaries and associate	-	1,912	-
Payments for purchases of shares of subsidiaries resulting in change in scope of consolidation	(98)	-	(853)
Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	-	(12)	-
Payments for loans receivable	(61)	(134)	(766)
Proceeds from collections of loans receivable	389	1,152	744
Proceeds from interests and dividends	2,013	1,971	3,174
Proceeds from subsidies	118	664	2,750
Other	(2,873)	(1,178)	(1,208)
<b>Net cash provided from investing activities</b>	<b>(22,445)</b>	<b>(11,854)</b>	<b>(14,975)</b>



**Cash flows from financing activities:**

Increase(decrease) in short-term borrowing	(¥6,100)	(¥4,180)	(¥12,017)
Proceeds from long-term borrowing	30,317	36,657	38,123
Repayments of long-term debt	(25,794)	(34,474)	(33,379)
Acquisition of common stock for treasury	(5)	(15)	(12)
Dividend paid to stockholders	(2,098)	(2,098)	(2,359)
Dividend paid to minority stockholders of subsidiaries	(1,164)	(1,401)	(1,238)
Interest paid	(1,747)	(1,792)	(1,763)
Other	(540)	(558)	(667)
<b>Net cash used in financing activities</b>	<b>(7,132)</b>	<b>(7,863)</b>	<b>(13,314)</b>

	Mar-20	Mar-19	Mar-18
<b>Effect of exchange rate changes on cash and cash equivalents</b>	319	(80)	412
<b>Net increase(decrease) in cash and cash equivalents</b>	9,919	(3,611)	1,859
<b>Cash and cash equivalents at beginning of year</b>	11,575	15,187	13,327
<b>Increase in cash and cash equivalents by inclusion in consolidation group</b>	-	-	-
<b>Effect of exchange rate changes on cash and cash equivalents by merger</b>	277	-	-
<b>Cash and cash equivalents at end of year</b>	<b>21,772</b>	<b>11,575</b>	<b>15,187</b>