

Financial Statement

For the year ended March 31, 2018



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**Number of the Consolidated Subsidiaries and
the Affiliates under the Application of the Equity Method**

Subsidiaries and Affiliates	Mar.31, 2018			Mar.31, 2017		
	Number	Consolidation Criteria		Number	Consolidation Criteria	
		Consolidated	Equity Method		Consolidated	Equity Method
Subsidiaries	99	77	2	98	76	2
Affiliates	51	0	22	55	0	23
Total	150	77	24	153	76	25

Business Classification of the Consolidated Companies

Business Unit	Mar.31, 2018
	number of the companies
Fisheries & Aquaculture Unit	13
Marine Products Trading Unit	2
Marine Products Wholesaling Unit	15
Meat and Products Trading Unit	1
Oversee Business Unit	12
North America Operations Unit	32
Consumer Frozen Foods Business Unit	2
Consumer Processed Foods Business Unit	4
Institutional Foods Business Unit	5
Foods & Fine Chemicals Unit	1
Logistics Unit	7
Others	7
Total	101

Outlook of Consolidated Statements of Income

	Millions of yen		
	2018 <small>(4/01/17 - 3/31/18)</small>	2017 <small>(4/01/16 - 3/31/17)</small>	2016 <small>(4/01/15 - 3/31/16)</small>
Net sales	¥918,820	¥873,295	¥884,811
Operating income	24,497	26,308	16,972
Ordinary income	27,917	27,874	17,124
Net income attributable to owners of parent	16,102	15,446	4,097
Net income per share (yen)	305.95	293.44	77.83
Total assets	516,843	501,303	485,973
Total shareholders' equity	140,049	122,820	105,666

Estimates for the Next Period

(April 1, 2018 - March 31, 2019)

	Millions of yen
Consolidated:	
Net sales	¥920,000
Operating income	25,000
Ordinary income	27,000
Net income attributable to owners of parent	17,000

Consolidated Statements of Retained Earnings

	Millions of yen		
	2018 <small>(4/01/17 - 3/31/18)</small>	2017 <small>(4/01/16 - 3/31/17)</small>	2016 <small>(4/01/15 - 3/31/16)</small>
Retained earnings at the beginning of the period	¥33,789	¥19,922	¥17,971
Increase of retained earnings			
Change in number of consolidated subsidiaries			
Decrease of retained earnings			
Dividends	2,368	1,579	1,579
Directors bonus			
Change in number of consolidated subsidiaries			
Change of the accounting rule	0	0	(1,432)
The transfer from a capital surplus			
Net income for the period	16,102	15,446	4,097
Retained earnings at the end of the period	47,523	33,789	19,922

Consolidated Balance Sheets

March 31, 2018 ,2017 and 2016

Millions of yen

Assets	2018	2017	2016
Current assets:			
Cash and deposit	¥16,475	¥13,769	¥12,029
Trade notes and accounts receivable	115,703	103,686	100,171
Marketable securities	9	-	-
Inventories	152,010	149,609	141,441
Short-term loans receivable	736	1,065	930
Deferred income tax assets	3,313	3,504	3,109
Other current assets	7,623	8,056	8,935
Allowance for doubtful receivables	(373)	(720)	(574)
Total current assets	295,498	278,970	266,043
Fixed assets:			
<i>Tangible fixed assets;</i>			
Buildings and structures	48,801	50,728	46,437
Machinery, equipment and delivery equipment	33,761	31,400	32,118
Land	48,430	49,813	55,398
Construction in progress	4,150	4,363	5,921
Other tangible fixed assets	3,300	3,708	3,259
Total tangible fixed assets	138,444	140,014	139,595
<i>Total intangible fixed assets</i>	<i>21,917</i>	<i>22,349</i>	<i>23,678</i>
<i>Investments and other fixed assets;</i>			
Investment securities	41,153	40,999	35,132
Long-term loans receivable	3,233	3,109	3,693
Net defined benefit asset	315	155	137
Deferred income tax assets	4,049	4,178	5,715
Other investments and fixed assets	16,708	16,002	16,975
Allowance for doubtful receivables	(4,477)	(4,478)	(4,998)
Total investments and other fixed assets	60,983	59,967	56,655
Total fixed assets	221,345	222,332	219,929
Total deferred assets	-	-	-
TOTAL	516,843	501,303	485,973

Liabilities and Shareholder's Equity	2018	2017	2016
Current liabilities:			
Trade notes and accounts payable	¥36,758	¥33,078	¥29,715
Short-term loans payable	138,199	149,036	183,253
Income taxes payable	3,886	5,164	3,327
Reserve for bonuses	1,307	1,518	1,151
Deferred income tax liabilities	-	-	-
Reserve for operating loss	-	-	-
Other current liabilities	39,659	37,415	34,555
Total current liabilities	219,812	226,214	252,005
Long-term liabilities:			
Long-term loans payable	127,838	123,172	98,108
Deferred income tax liabilities	1,473	1,235	1,224
Reserve for retirement allowances	21,144	21,844	23,285
Reserve for special repairs on vessels	80	71	72
Reserve for environmental measures	13	19	32
Other fixed liabilities	6,431	5,924	5,577
Total long-term liabilities	156,981	152,267	128,301
Total liabilities	376,793	378,482	380,306
Minority interests	24,589	22,156	20,469
Shareholders' equity:			
Common stock	20,000	20,000	20,000
Capital surplus	39,703	39,767	39,716
Retained earnings	47,523	33,789	19,922
Net unrealized gains on investment securities	7,258	7,018	3,869
Deferred gains or losses on hedges	(25)	42	(98)
Adjustment account for foreign exchange	745	42	2,190
Treasury stock	(57)	(45)	(28)
Adjustment of net defined benefit	310	49	(375)
Total shareholders' equity	115,460	100,663	85,197
TOTAL	516,843	501,303	489,513

Consolidated Statements of Income

Years ended March 31, 2018, 2017 and 2016

	2018	2017	2016
Net sales	¥918,820	¥873,295	¥884,811
Cost of sales	793,705	746,954	768,242
Gross profit on sales	125,115	126,341	116,568
Selling, general and administrative expenses	100,617	100,033	99,596
Operating income	24,497	26,308	16,972
Non-operating revenues:			
Interest income	194	188	217
Deividends income	1,154	1,215	964
Reversal of allownce for doubtful accounts	37	55	-
Foreign exchange gain	813	-	-
Equity in gain of affiliates	1,352	542	983
Miscellaneous revenues	2,264	2,342	2,668
Total non-operating revenues	5,816	4,344	4,833
Non-operating expenses:			
Interest expenses	1,845	1,953	2,486
Foreign exchange loss	-	32	1,234
Miscellaneous expenses	552	792	961
Total non-operating expenses	2,397	2,778	4,682
Ordinary income	27,917	27,874	17,124
Extraordinary income:			
Gain on sale of property, plant and equipment	588	134	811
Gain on sale of securities	771	67	20
Gain on sales of shares of subsidiaries and associates	-	95	-
Gain on liquidation of subsidiaries and associates	15	-	-
Other special profits	8	5	1,351
Total extraordinary income	1,384	302	2,185
Extraordinary loss:			
Losses on disposal of property, plant and equipment	1,028	411	470
Losses on Impairment of Assets	1,455	2,607	4,974
Losses on sale of securities	14	-	-
Losses on write-down of securities	8	38	18
Provision for losses on business iliquidation	72	-	-
Losees on disaster	-	125	273
Losses on business liquidation	-	328	907
Other special losses	12	31	232
Total extraordinary loss	2,590	3,544	6,876
Income before taxes and adjustment	26,711	24,632	12,433
Income taxes :			
Current	7,067	6,194	4,495
Deferred	234	(376)	1,158
Minority interest income(loss) of consolidated subsidiaries	3,307	3,368	2,682
Net income for the period	16,102	15,446	4,097

Consolidated Statements of Cash Flows

Years ended March 31, 2018, 2017 and 2016

	2018	2017	2016
Cash flows from operating activities:			
Net income before taxes and adjustments	¥26,711	¥24,632	¥12,433
Depreciation and amortization	14,686	13,962	14,603
Losses on Impairment of Assets	1,455	2,607	4,974
Losses on disposal of fixed assets	811	352	396
Amortization of Goodwill	1,184	1,192	1,220
Increase(Decrease) in allowance for doubtful accounts	(354)	(376)	(413)
Increase(Decrease) in reserve for retirement allowances	(326)	(786)	(1,201)
Increase(Decrease) in provision for losses on business liquid	72	-	-
Interest and dividend received	(1,348)	(1,404)	(1,182)
Interest paid	1,845	1,953	2,486
Loss(Gain) on sale of tangible fixed assets	(372)	(75)	(738)
Loss(Gain) on sale of securities	(756)	(154)	(20)
Loss(Gain) on write-down of investment securities	8	38	18
Loss(Gain) on liquidation of business	-	328	907
Decrease(Increase) in trade accounts receivable	(11,184)	(4,022)	119
Decrease(Increase) in inventories	(784)	(9,322)	3,969
Decrease(Increase) in other current assets	(319)	416	150
Increase(Decrease) in trade accounts payable	3,151	3,052	(732)
Increase(Decrease) in other current liabilities	3,777	1,229	(1,109)
Increase(Decrease) in consumption tax payable, etc	1,525	(1,000)	149
Other	(2,001)	(1,896)	(804)
Total	37,779	30,728	35,223
Corporate taxes paid	(8,042)	(4,758)	(4,607)
Net cash provided from operating activities	29,737	25,969	30,616
Cash flows from investing activities:			
Payments in time deposits	(817)	(418)	(10)
Proceeds from withdrawal of time deposits	10	10	10
Payments for purchases of tangible fixed assets	(19,864)	(14,462)	(20,400)
Proceeds from sales of tangible fixed assets	1,218	770	1,224
Payments for purchases of investment securities	(103)	(1,814)	(2,000)
Proceeds from sales of investment securities	1,431	360	32
Payments for purchases of shares of subsidiaries and associ	(699)	(154)	-
Proceeds from sales of shares of subsidiaries and associate	8	288	-
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	-	1,787	-
Payments for liquidaton of business	-	(518)	-
Proceeds from transfer of business	-	1,595	-
Payments for loans receivable	(766)	(457)	(237)
Proceeds from collections of loans receivable	744	767	575
Proceeds from interests and dividends	3,174	1,829	1,708
Other	689	(681)	(1,205)
Net cash provided from investing activities	(14,975)	(11,097)	(20,303)
Cash flows from financing activities:			
Increase(decrease) in short-term borrowing	(12,017)	(21,224)	(673)
Proceeds from long-term borrowing	38,123	58,577	34,470
Repayments of long-term debt	(33,379)	(45,779)	(40,022)
Acquisition of common stock for treasury	(12)	(16)	(8)
Dividend paid to stockholders	(2,359)	(1,573)	(1,572)
Dividend paid to minority stockholders of subsidiaries	(1,238)	(1,111)	(693)
Interest paid	(1,763)	(1,955)	(2,652)
Other	(667)	(533)	(972)
Net cash used in financing activities	(13,314)	(13,618)	(12,127)

	2017	2017	2016
Effect of exchange rate changes on cash and cash equivalents	¥412	¥64	(¥142)
Net increase(decrease) in cash and cash equivalents	1,859	1,318	(1,957)
Cash and cash equivalents at beginning of year	13,327	12,009	13,951
Increase in cash and cash equivalents by inclusion in consolidation group	-	-	13
Effect of exchange rate changes on cash and cash equivalents by merger	-	-	1
Cash and cash equivalents at end of year	15,187	13,327	12,009