

# Financial Statement

For the year ended March 31, 2017



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### Number of the Consolidated Subsidiaries and the Affiliates under the Application of the Equity Method

Subsidiaries and Affiliates	Mar.31, 2017			Mar.31, 2016		
	Number	Consolidation Criteria		Number	Consolidation Criteria	
		Consolidated	Equity Method		Consolidated	Equity Method
Subsidiaries	98	76	2	101	79	2
Affiliates	55	0	23	59	0	26
Total	153	76	25	160	79	28

### Business Classification of the Consolidated Companies

Business Unit	Mar.31, 2017
	number of the companies
Fisheries & Aquaculture Unit	14
Marine Products Trading Unit	2
Marine Products Wholesaling Unit	15
Meat and Products Trading Unit	1
Oversee Business Unit	13
North America Operations Unit	29
Consumer Frozen Foods Business Unit	2
Consumer Processed Foods Business Unit	4
Institutional Foods Business Unit	5
Foods & Fine Chemicals Unit	1
Logistics Unit	7
Others	8
Total	101

## Outlook of Consolidated Statements of Income

	Millions of yen		
	2017 (4/01/16 - 3/31/17)	2016 (4/01/15 - 3/31/16)	2015 (4/01/14 - 3/31/15)
Net sales	¥873,295	¥884,811	¥863,784
Operating income	26,308	16,972	8,686
Ordinary income	27,874	17,124	11,834
Net income attributable to owners of parent	15,446	4,097	7,219
Net income per share (yen)	293.44	77.83	145.41
Total assets	501,303	485,973	502,016
Total shareholders' equity	122,820	105,666	109,177

## Estimates for the Next Period

(April 1, 2017 - March 31, 2018)

	Millions of yen
<b>Consolidated:</b>	
Net sales	¥900,000
Operating income	24,000
Ordinary income	25,000
Net income attributable to owners of parent	13,500

## Consolidated Statements of Retained Earnings

	Millions of yen		
	2017 (4/01/16 - 3/31/17)	2016 (4/01/15 - 3/31/16)	2015 (4/01/14 - 3/31/15)
<b>Retained earnings at the beginning of the period</b>	¥19,922	¥17,971	¥15,257
<b>Increase of retained earnings</b>			
Change in number of consolidated subsidiaries			
<b>Decrease of retained earnings</b>			
Dividends	1,579	1,579	1,614
Directors bonus			
Change in number of consolidated subsidiaries			
Change of the accounting rule	0	(1,432)	(2,889)
The transfer from a capital surplus			
<b>Net income for the period</b>	15,446	4,097	7,219
<b>Retained earnings at the end of the period</b>	33,789	19,922	17,971

## Consolidated Balance Sheets

March 31, 2017, 2016 and 2015

	Millions of yen		
Assets	2017	2016	2015
<b>Current assets:</b>			
Cash and deposit	¥13,769	¥12,029	¥13,971
Trade notes and accounts receivable	103,686	100,171	101,287
Marketable securities	-	-	-
Inventories	149,609	141,441	147,537
Short-term loans receivable	1,065	930	961
Deferred income tax assets	3,504	3,109	3,106
Other current assets	8,056	8,935	8,299
Allowance for doubtful receivables	(720)	(574)	(729)
<b>Total current assets</b>	<b>278,970</b>	<b>266,043</b>	<b>274,433</b>
<b>Fixed assets:</b>			
<i>Tangible fixed assets;</i>			
Buildings and structures	50,728	46,437	50,145
Machinery, equipment and delivery equipment	31,400	32,118	32,073
Land	49,813	55,398	55,912
Construction in progress	4,363	5,921	2,651
Other tangible fixed assets	3,708	3,259	2,590
<b>Total tangible fixed assets</b>	<b>140,014</b>	<b>139,595</b>	<b>143,373</b>
<i>Total intangible fixed assets</i>	<i>22,349</i>	<i>23,678</i>	<i>27,068</i>
<i>Investments and other fixed assets;</i>			
Investment securities	40,999	35,132	35,051
Long-term loans receivable	3,109	3,693	4,207
Net defined benefit asset	155	137	154
Deferred income tax assets	4,178	5,715	6,161
Other investments and fixed assets	16,002	16,975	16,831
Allowance for doubtful receivables	(4,478)	(4,998)	(5,265)
<b>Total investments and other fixed assets</b>	<b>59,967</b>	<b>56,655</b>	<b>57,140</b>
<b>Total fixed assets</b>	<b>222,332</b>	<b>219,929</b>	<b>227,582</b>
<b>Total deferred assets</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>501,303</b>	<b>485,973</b>	<b>502,016</b>

<b>Liabilities and Shareholder's Equity</b>	2017	2016	2015
<b>Current liabilities:</b>			
Trade notes and accounts payable	¥33,078	¥29,715	¥31,108
Short-term loans payable	149,036	183,253	176,444
Income taxes payable	5,164	3,327	1,985
Reserve for bonuses	1,518	1,151	1,240
Deferred income tax liabilities	-	-	22
Reserve for operating loss	-	-	-
Other current liabilities	37,415	34,555	38,022
<b>Total current liabilities</b>	<b>226,214</b>	<b>252,005</b>	<b>248,823</b>
<b>Long-term liabilities:</b>			
Long-term loans payable	123,172	98,108	113,145
Deferred income tax liabilities	1,235	1,224	1,840
Reserve for retirement allowances	21,844	23,285	23,796
Reserve for special repairs on vessels	71	72	49
Reserve for environmental measures	19	32	68
Other fixed liabilities	5,924	5,577	5,114
<b>Total long-term liabilities</b>	<b>152,267</b>	<b>128,301</b>	<b>144,014</b>
<b>Total liabilities</b>	<b>378,482</b>	<b>380,306</b>	<b>392,838</b>
<b>Minority interests</b>	<b>22,156</b>	<b>20,469</b>	<b>20,284</b>
<b>Shareholders' equity:</b>			
Common stock	20,000	20,000	20,000
Capital surplus	39,767	39,716	40,617
Retained earnings	33,789	19,922	17,971
Net unrealized gains on investment securities	7,018	3,869	5,302
Deferred gains or losses on hedges	42	(98)	48
Adjustment account for foreign exchange	42	2,190	4,832
Treasury stock	(45)	(28)	(21)
Adjustment of net defined benefit	49	(375)	142
<b>Total shareholders' equity</b>	<b>100,663</b>	<b>85,197</b>	<b>88,892</b>
<b>TOTAL</b>	<b>501,303</b>	<b>489,513</b>	<b>502,016</b>

## Consolidated Statements of Income

Years ended March 31, 2017, 2016 and 2015

	2017	2016	2015
<b>Net sales</b>	¥873,295	¥884,811	¥863,784
<b>Cost of sales</b>	746,954	768,242	756,410
<b>Gross profit on sales</b>	126,341	116,568	107,373
<b>Selling, general and administrative expenses</b>	100,033	99,596	98,687
<b>Operating income</b>	26,308	16,972	8,686
<b>Non-operating revenues:</b>			
Interest income	188	217	202
Dividends income	1,215	964	936
Foreign exchange gain	-	-	-
Equity in gain of affiliates	542	983	1,210
Miscellaneous revenues	2,397	2,668	2,191
<b>Total non-operating revenues</b>	4,344	4,833	7,627
<b>Non-operating expenses:</b>			
Interest expenses	1,953	2,486	2,696
Foreign exchange loss	32	1,234	-
Miscellaneous expenses	793	961	1,781
<b>Total non-operating expenses</b>	2,778	4,682	4,479
<b>Ordinary income</b>	27,874	17,124	11,834
<b>Extraordinary income:</b>			
Gain on sale of property, plant and equipment	134	811	274
Gain on sale of securities	67	20	102
Gain on sales of shares of subsidiaries and associates	95	-	-
Gain on transfer of business	-	-	2688
Other special profits	5	1,351	114
<b>Total extraordinary income</b>	302	2,185	3,180
<b>Extraordinary loss:</b>			
Losses on disposal of property, plant and equipment	411	470	524
Losses on Impairment of Assets	2,607	4,974	1,522
Losses on sale of securities	-	-	-
Losses on write-down of securities	38	18	6
Casualty losses	125	273	-
Recall expenses	-	-	-
Losses on valuation of inventories	-	-	1270
Credit reserve for bad debts	-	-	-
Losses on business liquidation	328	907	20
Other special losses	31	232	14
<b>Total extraordinary loss</b>	3,544	6,876	3,359
<b>Income before taxes and adjustment</b>	24,632	12,433	11,655
<b>Income taxes :</b>			
Current	6,194	4,495	3,658
Deferred	(376)	1,158	(1,398)
<b>Minority interest income(loss) of consolidated subsidiaries</b>	3,368	2,682	2,176
<b>Net income for the period</b>	15,446	4,097	7,219

## Consolidated Statements of Cash Flows

Years ended March 31, 2017, 2016 and 2015

	2017	2016	2015
<b>Cash flows from operating activities:</b>			
Net income before taxes and adjustments	¥24,632	¥12,433	¥11,655
Depreciation and amortization	13,962	14,603	13,614
Losses on Impairment of Assets	2,607	4,974	1,522
Losses on disposal of fixed assets	352	396	508
Amortization of Goodwill	1,192	1,220	1,332
Increase(Decrease) in allowance for doubtful accounts	(376)	(413)	14
Increase(Decrease) in reserve for retirement allowances	(786)	(1,201)	(792)
Increase(Decrease) in provision for losses on business liquid	-	-	(74)
Interest and dividend received	(1,404)	(1,182)	(1,138)
Interest paid	1,953	2,486	2,696
Loss(Gain) on sale of securities	(154)	(20)	(102)
Loss(Gain) on sale of tangible fixed assets	(75)	(738)	(258)
Loss(Gain) on write-down of investment securities	38	18	13
Loss(Gain) on liquidation of business	328	907	20
Loss(Gain) on transfer of business	-	-	(2,688)
Decrease(Increase) in trade accounts receivable	(4,022)	119	(539)
Decrease(Increase) in inventories	(9,322)	3,969	(6,311)
Decrease(Increase) in other current assets	416	150	1,440
Increase(Decrease) in trade accounts payable	3,052	(732)	956
Increase(Decrease) in other current liabilities	1,229	(1,109)	(1,279)
Increase(Decrease) in consumption tax payable, etc	(1,000)	149	2,281
Other	(1,896)	(804)	(2,710)
<b>Total</b>	<b>30,728</b>	<b>35,223</b>	<b>20,159</b>
Corporate taxes paid	(4,758)	(4,607)	(2,269)
<b>Net cash provided from operating activities</b>	<b>25,969</b>	<b>30,616</b>	<b>17,899</b>
<b>Cash flows from investing activities:</b>			
Payments in time deposits	(418)	(10)	(145)
Proceeds from withdrawal of time deposits	10	10	145
Payments for purchases of investment securities	(1,814)	(2,000)	(57)
Proceeds from sales of investment securities	360	32	231
Payments for purchases of shares of subsidiaries and associ	(154)	-	-
Proceeds from sales of shares of subsidiaries and associate	288	-	-
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	1,787	-	-
Payments for liquidation of business	(518)	-	-
Proceeds from transfer of business	1,595	-	-
Payments for purchases of tangible fixed assets	(14,462)	(20,400)	(13,140)
Proceeds from sales of tangible fixed assets	770	1,224	684
Payments for loans receivable	(457)	(237)	(161)
Proceeds from collections of loans receivable	767	575	620
Proceeds from interests and dividends	1,829	1,708	1,913
Other	(681)	(1,205)	(688)
<b>Net cash provided from investing activities</b>	<b>(11,097)</b>	<b>(20,303)</b>	<b>(7,087)</b>
<b>Cash flows from financing activities:</b>			
Increase(decrease) in short-term borrowing	(21,224)	(673)	(4,330)
Proceeds from long-term borrowing	58,577	34,470	37,215
Repayments of long-term debt	(45,779)	(40,022)	(38,483)
Acquisition of common stock for treasury	(16)	(8)	(20)
Dividend paid to stockholders	(1,573)	(1,572)	(1,608)
Dividend paid to minority stockholders of subsidiaries	(1,111)	(693)	(662)
Interest paid	(1,955)	(2,652)	(2,599)
Other	(533)	(972)	(260)
<b>Net cash used in financing activities</b>	<b>(13,618)</b>	<b>(12,127)</b>	<b>(10,748)</b>



	2017	2016	2015
<b>Effect of exchange rate changes on cash and cash equivalents</b>	¥64	(¥142)	(¥37)
<b>Net increase(decrease) in cash and cash equivalents</b>	1,318	(1,957)	15
<b>Cash and cash equivalents at beginning of year</b>	12,009	13,951	13,932
<b>Increase in cash and cash equivalents by inclusion in consolidation group</b>	-	13	3
<b>Effect of exchange rate changes on cash and cash equivalents by merger</b>	-	1	-
<b>Cash and cash equivalents at end of year</b>	<b>13,327</b>	<b>12,009</b>	<b>13,951</b>