

## MARUHA NICHIRO HOLDINGS, INC.

**Consolidated Financial Result** 

for 2Q of the Fiscal Year Ending March, 2014

**Toshio Kushiro, President** 

November 11, 2013





## 1. Business Environment

2. Consolidated Income Statement

3. Business Topics

4. Overseas Sales

5. Merged New Maruha Nichiro and Mid-Term Management Plan



# 1. Business Environment



#### **Economic Situations**

- •Sign of modest recovery by depreciation of Yen and rising stock market
- •Economic stagnation at Europe and emerging countries, insecure US financial policy
- •Delay in improving employment situation and personal income, uneasiness of underconsumption after increasing consumption tax

#### Food Industry

- •Purchasing and procurement cost hike due to the escalating raw material price
- •Delay in passing the steep rise in procurement cost on to sales price

#### The Maruha Nichiro Group

- •3rd and last year of Mid-Term Management Plan ' Double Wave Next'
- Continuation of Selection and Concentration Policy
- Strengthening the management for optimizing capital and organization

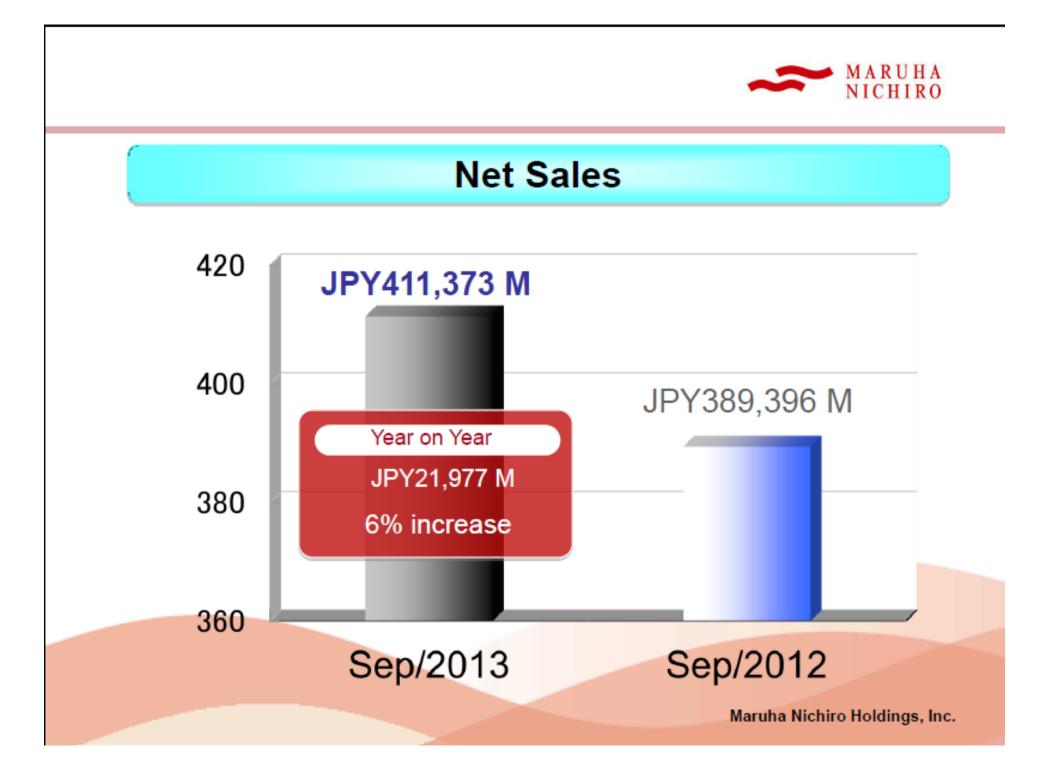
Maruha Nichiro Holdings, Inc.

#### 2. Consolidated Statement of Income



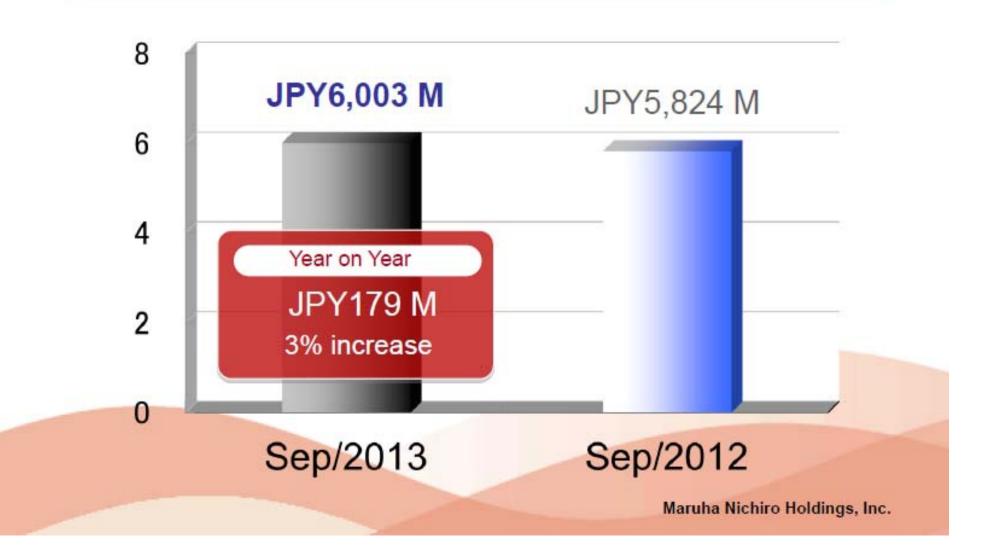
	(Billions of				llions of Yen)
	Sep,13	Sep,12	Change	Mar '13 Proj.(rvsd)	1H/Mar'13p
Net Sales	411.4	389.4	22.0	845.0	49%
Cost of Sales	356.1	335.4	20.7		
Gross profit	55.3	54.0	1.3		
Expense	49.3	48.2	1.1		
Operating Income	6.0	5.8	0.2	15.0	40%
Non-operating Revenues	3.7	2.3	1.4		
Non-operating Expenses	1.8	2.1	(0.3)		
Ordinary Income	7.9	6.1	1.9	16.0	49%
Extraordinary Income	1.1	8.6	(7.5)		
Extraordinary Loss	1.1	2.7	(1.6)		
Income before Tax	7.9	12.0	(4.0)	0.0	#DIV/0!
Taxes	3.7	6.4	(2.7)		
Minority interest income	0.3	-1.0	1.3		
Net Income	3.9	6.6	(2.6)	7.0	56%

Maruha Nichiro Holdings, Inc.



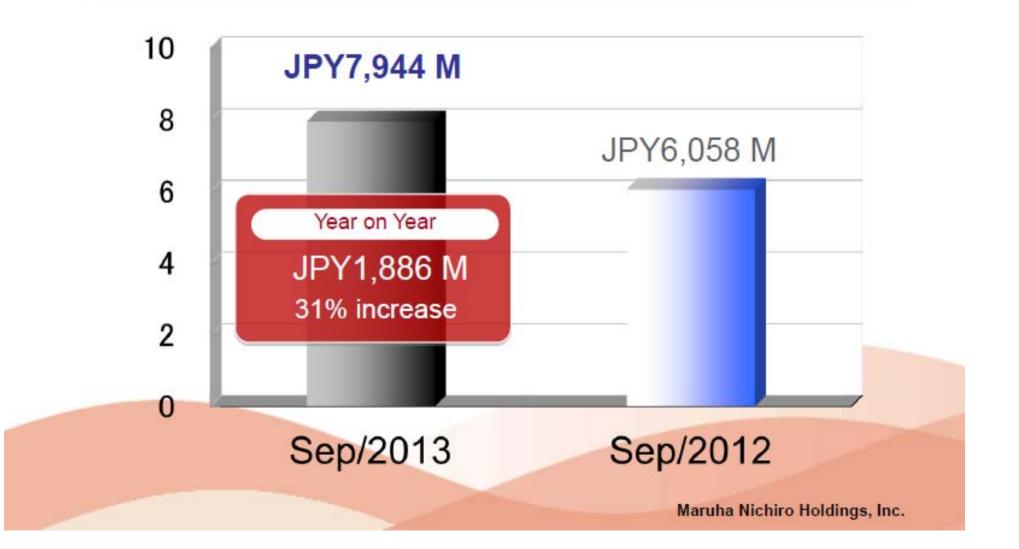


## **Operating Income**



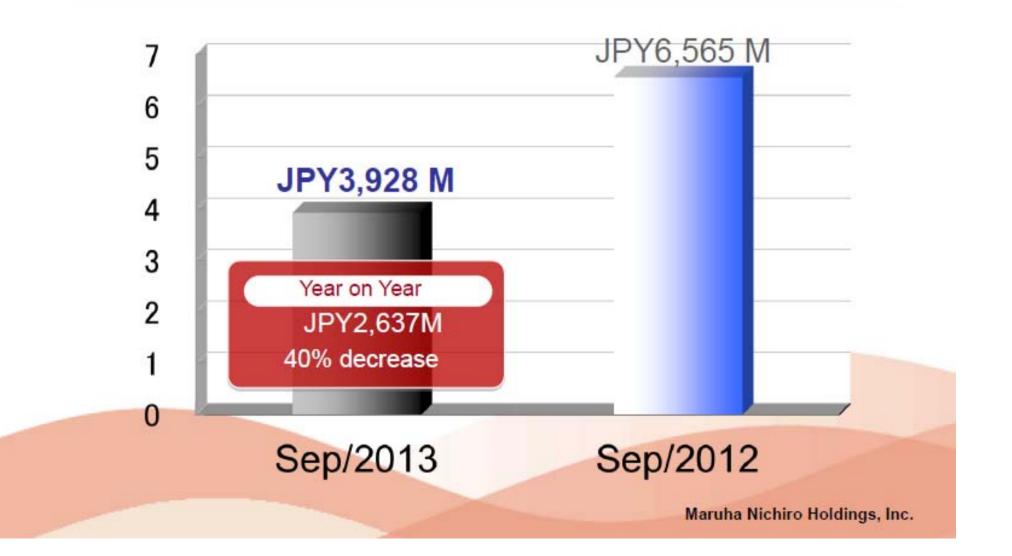


### **Ordinary Income**

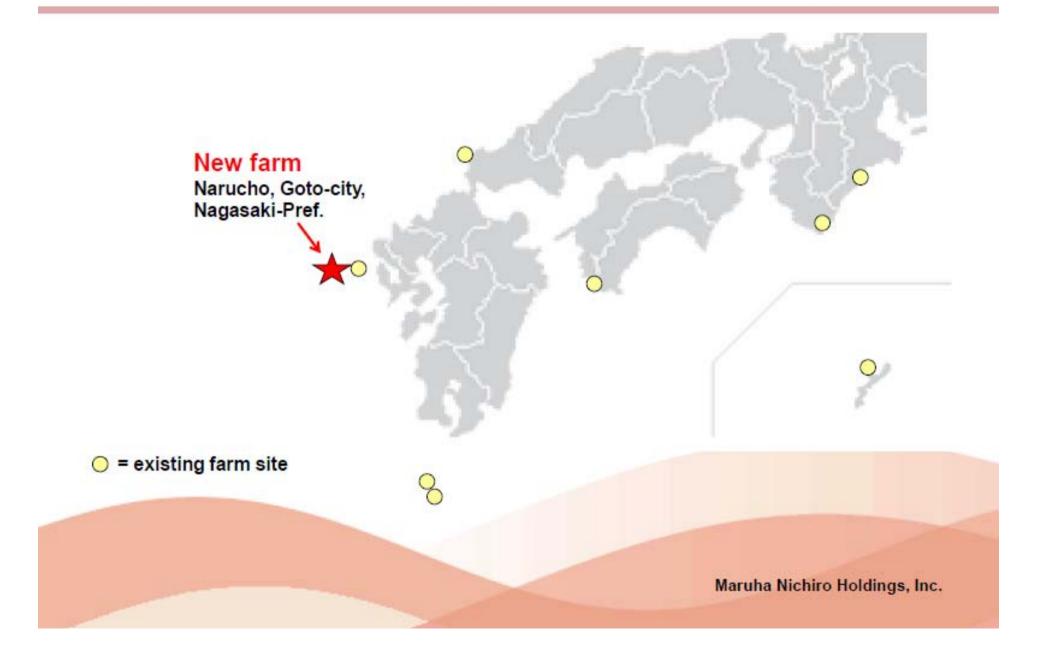




### **Current Net Income**







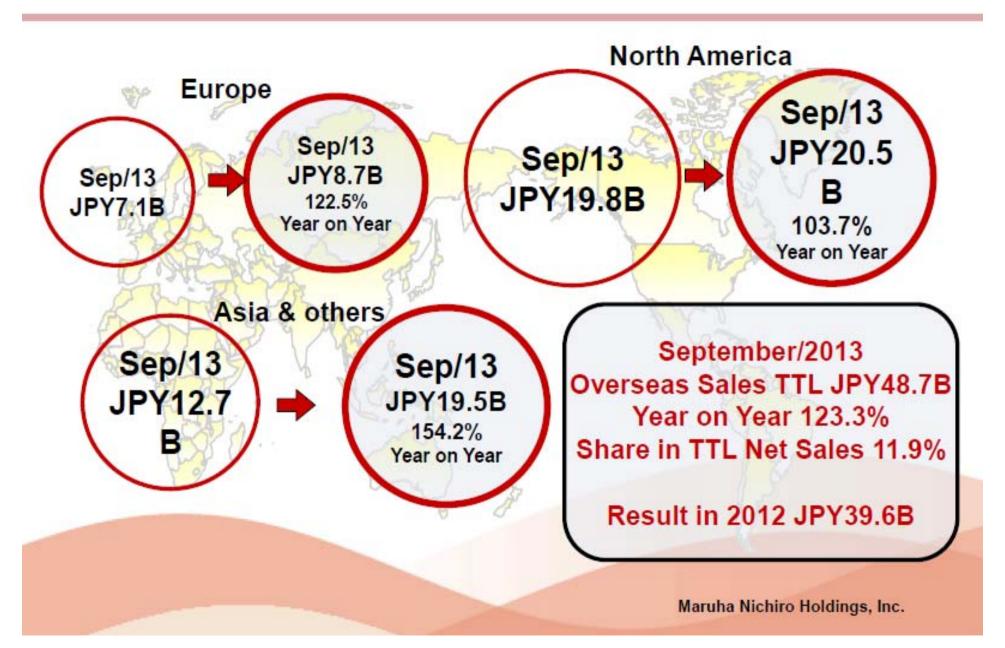
#### 3-2. Topics (Investment to the Dutch seafood sales company)













#### **Billions of Yen**

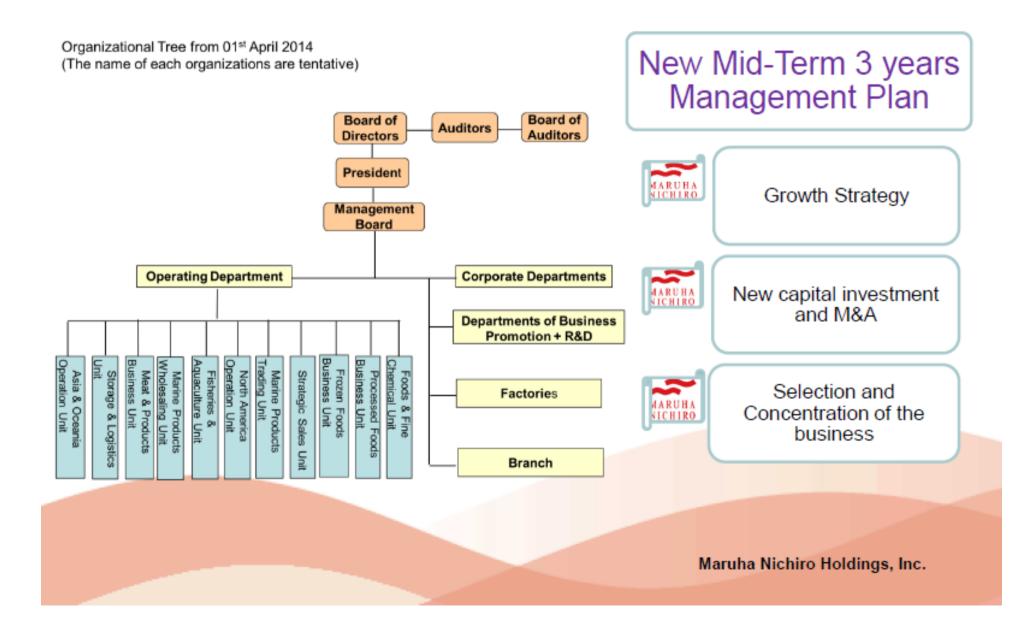
	Full Year Proj.	
Net Sales	845.0	
<b>Operating Income</b>	15.0	
Ordinary Income	16.0	
Net Income	7.0	



# 6. Merged New Maruha Nichiro



#### and New Mid-Term 3 years Management Plan





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This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings and evaluations, about Maruha Nichiro and its group companies that are not historical facts. These forward-looking statements are based on current forecasts, estimates, assumptions, plans, beliefs and evaluations in light of information currently available to management.

In preparing forecasts and estimates, Maruha Nichiro and its group companies have used, as their basis, certain assumptions as necessary, in addition to confirmed historical facts. However, due to their nature, there is no guarantee that these statements and assumptions will prove to be accurate in the future. Maruha Nichiro therefore wishes to caution readers that these statements, facts and certain assumptions are subject to a number of risks and uncertainties and may prove to be inaccurate.

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